

# PASS™ Performance Analysis Support System

## An Overview

PASS is a comprehensive, web-based system that helps you effectively analyze and improve your most critical performance issues.

Using a proven step-by-step approach, PASS guides you to the results you need through an orderly, repeatable process. You'll move easily from project inception and team alignment, through data collection and assessment, to a validated set of solution recommendations.

Built-in calculators, on-demand guidance, and graphic displays of automatically generated measures and metrics help you make the decisions you need – quickly and effectively. Auto-generated reports and summaries are placed at your fingertips for easy distribution to team members and executives.

Senior management will love PASS for its ability to standardize a complex process and provide easy access to critical information from across the organization with a single mouse click.

What's more, PASS directly leads to dramatic reductions in the costs often associated with major improvement initiatives.

**Effective :: Accurate :: Intuitive**

### Management Reports

- Strategic & Operational Goal Alignment
- Sponsor Approval Status
- Sponsor & Stakeholder Support
- Constraints
- Impact
- Timeline
- Project Completion Status
- Solution Impact Summary
- Projected/Actual Results Tracker
- Summary Report for each phase

### Guided Discussion Templates

- Participant Information
- Requestor Interview
- Scoping Matrix
- Sponsor Assessment
- Stakeholder Assessment
- Organizational Readiness Assessment
- Project Risk Assessment
- Data Sources

*“The most comprehensive analysis tool I’ve ever seen.”*

Joe Durzo  
Chief Learning Officer  
Archstone-Smith

*“PASS is a brilliant diagnostic system that directly supports organizational productivity improvements.”*

Peter Wilton, Professor  
Haas School of Business  
UC Berkeley

## Over 60 Tools, including...

### Project Preparation

- Project Purpose, Clarification, Alignment
- Identification of Project Team (sponsors, stakeholders included)
- Goal Alignment & Prioritization
- Performance Gap Measurement
- Performer Group Analysis
- Project Scope Analysis\*
- Project Timeline Development\*
- Organizational Impact Analysis
- Performance Cost Estimates\*
- Project Prioritization
- Summary of Phase I\*

### Readiness Check

- Sponsor & Stakeholder Assessments\*
- Organizational Readiness Assessment\*
- Project Risk Assessment\*
- Risk Reduction Planning
- Project Constraints
- Cost of Analysis Calculation\*
- Project Budget Estimate & Refinement\*
- Summary of Phase II\*

### Performance Analysis

- Data Source Documentation & Tracking
- Performance Cost Refinement\*
- Summary of Phase III\*

### Cause Analysis

- 4-Level Analysis of Critical Issues
- 3-Part Cause Analysis & Prioritization\*
- 140-Item Performance Barrier Analysis
- Estimated Solutions List\*
- Solutions Impact Analysis\*
- ROI Calculator\*
- Summary of Phase IV\*

\* automatic calculations!

**To schedule a webcast, call 1.650.968.7032 or email [info@proofpoint.net](mailto:info@proofpoint.net).**